



Energy Management/Procurement

The Northex Group's strategic partner is an energy consulting and brokering firm serving commercial and industrial clients in the deregulated energy market throughout the United States.

Manages the procurement process for clients primarily in the Northeast and Mid-Atlantic states as well as for clients with commercial facilities throughout all of the deregulated territories of the United States.

Utilizes its more than 35 years of energy industry experience to bring these services to our clients and prospective clients. We also work with a network of experienced and knowledgeable industry partners and have strong relationships with high quality and reliable suppliers of energy products. This combination of experience, knowledge and strategic partners enables The Northex Group to uniquely serve client energy needs.

Energy Services Include:

- Energy consulting
- Management of the energy procurement process
- Load management and curtailment programs
- On-site generation
- Green energy
- Energy management and efficiency programs

Energy Consulting

Offers a number of distinct yet interrelated consultive energy services. These services include:

- Load profiling;
- Usage analysis;
- Utility rate analysis;
- Procurement process design, implementation & management
- Budgeting energy costs;
- Analysis of alternative energy options;
- Equipment rating;
- Lighting analysis and controls

Energy Procurement Strategies and Brokering Services

Provides energy brokering, procurement and consulting services to a diverse client base in many industries by creating, implementing and managing strategies to lower their energy costs through planned procurement and energy management programs. Industries served by our strategic partner include the following, many with multiple locations:

Apartment Building	Banking & Financial Institutions
Commercial & industrial Buildings	Coop & Multi Family Housing
Ecological Research Facilities	Electro Plating Fitness Centers
Food Storage & Distribution	Hospitals & Healthcare Facilities
Hotels & Hospitality	National Retail Stores
Office Buildings	Office Buildings
Rehabilitation Facilities	Religious Facilities
Research Facilities	Schools, Colleges & Universities

The supply of electric and natural gas is deregulated in several states. This means that energy users no longer have to purchase their energy supply from the incumbent utility. However, the utility is still there, regulated by the state utility commission, to deliver the energy to your facility, to provide necessary safety precautions and serve as the supplier of last resort should the need arise.

Our mission is to work with end users to develop procurement strategies that will make it possible to secure electric and/or natural gas supply at prices lower than those of the energy utility. This is possible through our proven knowledge of the energy markets, utility rates & tariffs and relationships with 3rd party energy suppliers.

Curtailment Programs

Load management and curtailment programs are designed to help the electric grid maintain the degree of reliability necessary to sustain extreme peak usage periods and other events that may from time to time impact the reliability of the electric grid. These programs pay end users a monthly fee for participation and a demonstrated ability to reduce electric usage when requested. Reductions generally are attained through curtailment and various types of on-site generation. Contact ESG to explore how you may benefit from these programs.

On-Site Generation

On-site generation is custom configured to each facilities energy profile to optimally balance cost efficiency, environmental footprint and energy security. We work with one of the foremost companies in this industry to bring a unique approach to low cost distributed power generation which yield the ultimate energy solution for the following reasons:

- Incorporate renewable energy sources in a LEED certified project
- Produce electricity and thermal energy with the highest efficiency
- Provide independence and security against vulnerabilities of the electrical grid.

Green Energy

There are a number of strategies through which you can increase your environmental energy awareness, reduce your carbon footprint and generally do your part to decrease impact of energy on our environment. Our strategic partners works with several green power suppliers, resellers of “green tags” and providers and developers of mechanical products designed to reduce the environmental impact of your energy use. We are prepared to work with you to identify the strategies that best suit your situation.

Energy Management Programs

Energy management and efficiency programs focus on the equipment that consumes your energy and the efficiencies with which that energy is consumed. Examples of these system components include: motors; HVAC equipment; lighting. Our strategic partner works with a core of engineers and other energy professional specializing in this type of analysis and implementation. Many of the programs are partially or totally funded by federal and/or state programs all of which our qualified affiliates will manage for you.

Deregulation by States

